1. **Approval of Minutes for Sept. 15, 2016.** Proposed minutes are attached.

2. **Integrated Plan.** The “Strategic Enrollment Group” (SEG) has spent several months working on a proposal for an “integrated plan” that combines the key planning initiatives into a single framework. A “narrative” provides a broad overview of the plan, while a table contains the sometimes very detailed strategies designed to achieve the goals and objectives of the plan; both documents are attached. While one of the major goals is to achieve fiscal stability, there is as yet no detailed plan for doing so, other than our usual approach familiar to subcommittee members. To meet the challenge of a balanced budget, SEG is now looking at ways to increase and diversify enrollment as a means to increase revenue. The group welcomes your feedback on any aspect of the plan. On November 15, SEG will be presenting the integrated plan to the Cabinet, again looking for feedback. The plan is and will be a work in progress as things change.

3. **Report from Finance and Administration.**
SPS/FPS Meeting Minutes  
November 10, 2016


1. Approval of Minutes for September 15, 2016. Minutes were approved as offered.
2. Integrated Plan. Jim described the process for creating the plan. Copies of the draft plan had been circulated, but there was no substantial discussion at this time. Members of the subcommittee were invited to share comments at any time.
3. Budget Report. Steve Titan acknowledged our structural deficit and the challenges to addressing it. If the approach is through growth, we’ll need about 1,000 additional students to close the gap. Ned doesn’t expect the budget to change very much going forward. There was a general discussion of how we might strengthen enrollment. Jim pointed to the new emphasis on attracting freshmen--where we saw success this fall—since they are with us longer than transfer students. Some argued for the importance of advising in retaining students. The issue of a default major came up, specifically the B.S. in Criminal Justice; Ned argued that we should study this and intervene with those who fall by default into that major. The question came up of how many freshmen fall into a default major. Angela asked that we consider amending our name to include “social justice.” There was some agreement and a suggestion for a discussion of this later on. Jane cautioned about leaving potential CJ students behind, noting the attractions of our CJ-related majors. Ned suggested we think about schools without new infrastructure. Ric thought we should embrace the “cop college” image but say that we’re much more. Doug was cautious about backing away from our image and traditional mission. All agreed we need careful marketing strategies.

Mark continued with a formal presentation. We are not hitting our administrative cost reductions; there are not as many separations as we anticipated. But costs are down somewhat. We now have a $90K surplus compared with $17K earlier. On North Hall, Steve reported that we’re close to a relationship—one-year but possibly two--with the Department of Corrections, which will fund the operating costs and occupy the second floor. We will retain the first floor. We will make money on the DOC deal. Steve reported that he hoped to have a report on office space in early December.